

Business Overhead Expense Disability Income Insurance Product Highlights

Intended Markets	Small-business owners
Eligibility	 Owned the business for more than one year Actively working (full time) in ownership, management and administration of the business \$10,000 minimum net profit for the business for past year 10 or fewer employees
Occupational Classes	4A, 3A, 2A
Issue Ages	18 through 60 years (age nearest birthday)
Premiums	Tobacco/Non-Tobacco rates. Level premiums.
Elimination Periods	30, 60 or 90 days
Benefit Amounts	\$500 - \$20,000 monthly
Benefit Periods	1 year or 2 years
Renewability	Guaranteed renewable to age 65; conditionally renewable to age 70
Covered Overhead Expenses	Generally accepted tax deductible expenses including: Employee salaries, wages, benefits Utilities (including telephone) Rent or mortgage payments Payments for furniture and equipment Business property and liability premiums Office maintenance services Service fees for accounting, etc. Property and payroll taxes Interest payments on debts Other fixed expenses
Waiver of Premium	Premiums waived following 90 days of total disability

Sample Occupations

4A	Accountants, attorneys, computer programmers, insurance agents and brokers, real estate agents and brokers, traveling salespersons, travel agents, etc.
ЗА	Dentists, retail liquor sales, real estate appraisers, surveyors, small animal veterinarians, etc.
2A	Aerobics instructors, automobile mechanics, barbers and beauticians, brick masons, carpenters, drywall installers, electricians, farmers, glaziers, machinists, welders, etc.

This policy may contain reductions of benefits, limitations and exclusions. For costs and complete details of the coverage, please contact your insurance representative or Assurity to review the policy for more information.

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